

Yellowknife Golf Club

Box 388 Yellowknife, NT X1A 2N3

www.yellowknifegolf.com

phone: (867) 873-4326

YKGC Annual General Meeting 2022

Sunday, September 18th, 2022, YKGC Clubhouse

- 1. Call to Order**
- 2. Approval of Agenda**
- 3. Approval of Minutes Spring Annual meeting, Saturday, May 28th, 2022**
- 4. President's Report**
- 5. Treasurer's Report**
- 6. Director of Golf's Report**
- 7. Committee Reports –**
 - **Grounds & Maintenance**
 - **Course Development**
 - **Membership & Clubhouse Services**
 - **Rules & Handicap**
 - **Tournaments**
 - **Midnight Tournament**
 - **Sales & Marketing**
 - **Volunteers**
 - **Advancement of Ladies & Junior Golf**
- 8. Old Business**
 - a) **Spring Meeting Action Items**
 - b) **Discussion on MGA**
- 9. Thank you to outgoing Directors**
- 10. Nominations of candidates for Directors**
- 11. Speeches from candidates**
- 12. Election of Directors**
- 13. Motion to Destroy Ballots**
- 14. New Business**
 - a) **None identified**
- 15. Adjournment**



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YKGC Spring Meeting Minutes

Saturday, May 28th, 2022

16. Call to Order – 10:15am

Attendance

Present – Shaun Morris, Jenni Bruce, Damien Healy, Mark Whitehead, Geno Holick, Clem Hand, Robert Redshaw, Kylie Frederick, John McLean, Conan Donahue, Hughie Graham, Helen Lawson, Mark Lewis, Pim Wangyao, Rudi Mouthaan

17. **Approval of Agenda** M. Conan, S. Hughie. Request to put package out early enough for membership to read.

18. Approval of AGM Minutes

- a. September 19th, 2021, M: Hughie, S. John. Request to get on top of minutes to make sure that they are posted to the website on time.

19. **Presidents Report** – see attached – Discussion on the stairs in need of repair at the Clubhouse and recommendations on how to proceed. **Motion to accept report M. Hughie, S. Helen - passed**

20. **Treasurer's Report** – see attached – Discussion on what is in cost of sales. Question on what the unrestricted fund is – it is for the BDC loan. **Action: Find out if we need a review to satisfy any conditions for the BDC loan. Motion to accept report, financial statements and budget M. Mark, S. Conan - passed**

21. **Director of Golf's Report** – see attached – Question on when is Bring a Kid to the Course Week – July 4th – 10th. Question on what grades we are promoting junior golf to – currently grades 4 & 5 with a plan to expand to more. **Motion to accept report M. John, S. Rudy**

22. Old Business

- a) Green Fees Presentation – fees were increased 5% across the board with the exception of junior fees which stayed the same. **Action – Board to look at a calendar year vs. fiscal year or specific month for the COLA increase, create a policy vs. a motion, and be specific about whether it is the Canadian rate or the Northern rate.**
- b) Discount fees for Juniors – Covered in 7. a).
- c) Bunker Issues on hole 13 – the bunker will be filled due to the size and issues with sand on the grass.
- d) Drink Specials for league nights – they are in place for Ladie's and Men's night. **Action: Committee to request a drink special for the MGA tournaments.**

23. Committee Reports –

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- a. Grounds & Maintenance – Geno – see attached – Discussion on a how great the course is looking and appreciation to Curtis and his team.
- b. Golf Course Development – Jeff – see attached
- c. Membership & Clubhouse & Volunteer Committee (combined) – Damien – see attached – Request to keep communicating the members benefits on a regular basis
- d. Rules & Handicaps – Clem – see attached – **Action: Board to set up a dedicated email for Rules questions and comments.** Discussion on bringing back the drop zone on hole 7, there was support and non-support. Discussion on staking the hazards – this is underway. Discussion on Golf Canada Handicap rules not being in line with World Handicap rules and that this is a Golf Canada issue and the board can help try to get a response. **Action: Board to post info on Golf Canada being in line with World Handicap rules.**
- e. Tournaments – Andy – no report – Discussion on what tournaments YKGC is hosting this summer and that the qualifier has moved to keep it all in the same golf season.
- f. Midnight Tournament – Robert – see attached – Discussion that YKGC was late getting the poster out for registration. **Action: Next year is the 75th, committee to look at doing something bigger and organize it earlier.**
- g. Sales & Marketing – Dwayne – see attached
- h. Volunteers – Damien – combined with 8.c
- i. Advancement of Women's and Junior Golf – Jenni – see attached
Motion to accept all committee reports. M Helen, S. Conan – passed. Action: Secretary to check all reports for spelling and grammar.

24. New Business

- Discussion on Capital Planning meeting. **Action: Report from Capital Planning meeting to be posted on the site.**
- Discussion on the MGA having 7 Sundays booked off, that they have over 50 members and make up close to 20% of the membership. **Action: This will be added to the agenda for the AGM for discussion with the membership.**

25. Adjournment – M. Hughie 11:21am

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President Report – 2022 Annual General Meeting

What a summer 2022 was! The weather we had this year has been fantastic and the lack of mosquitos and bugs this summer has been remarkable. The club tournaments were vey successful and had incredible weather, except for the RBC Scramble with had a little rain delay.

Even with the great season we have some challenges. With the worldwide supply chain shortages, the new Club Car golf carts, which were scheduled to be delivered in the spring to replace half the fleet whose lease had expired were back ordered until 2023. This forced us to keep the carts for an extra year and we had a lot of issues with these carts trying to keep them operational. We also had issues with the GPS controllers also led to glitches with the carts most of the summer.

The installation of the left-over green material was delayed as the Glue, Tape and Tools to complete this installation did not arrive until late August when most of our maintenance summer students had already returned to school. We are still hoping to have this installed before winter.

Even though it is the end of the year we still have some exciting projects coming up, the grass aprons and irrigation systems on holes 12 and 9 will be installed. Also, as soon as the clubhouse is closed, new front stairs into the clubhouse as well as the rear kitchen stairs will be installed.

Our Director of Golf Operations Kylie Frederick and the staff at the ProShop and driving range once again did a fantastic job providing great service to all our members and guests this summer. The course looked great all year thanks to or Grounds Superintendent Curtis Gibeau and his maintenance staff.

There have been many other projects completed and initiatives introduced at the golf course this year, but I will leave those for the individual committee reports to cover.

Lastly, thank you to our board of directors for all the work they put in both during the season and off season, as well as all the Volunteers who help throughout the year. The Yellowknife Golf Course could not offer the great experience that it does without the fantastic membership and volunteers.



Shaun Morris

President – Yellowknife Golf Club

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2021 Treasurer's Report

During the 2022 season we had an increase in revenue to August 31, 2022 of approximately \$40,000 when compared to the prior year. This was due to an increase in income memberships, power cart rentals, and fridge sales.

Included in this package are the internal income statement from January 1, 2022 to August 31, 2022. It is important to note that the internal financial statements are not adjusted for accruals and other items until after the completion of the season. There are a few expenses which we expect to receive invoices for over the coming months which will result in increased expenses as well as entries to recognize expenses previously included as assets (such as inventory which has been sold that is adjusted when it is counted after the season comes to a close).

From the internal financial statements there the following are expected adjustments and revised figures for expectations to December 31, 2022 as well as the investments and savings the Golf Club is expected to make to the end of 2022.

Net income from internal income statement	\$	381,859.65
<i>Adjustments not yet posted in Sage 50</i>		
Adjustment for luck bucks and gift certificate payments		(9,786.77)
Use of inventory for pro-shop sales		(30,756.26)
Estimated revised net income to August 31, 2022	\$	341,316.62
<i>Estimated expenses to year-end</i>		
Amortization		(65,000.00)
Repairs/replacement of stairs at club house		(29,950.00)
Budgeted loss from September 1 to December 31, 2022		(22,000.00)
Estimated net income for the 2022 fiscal year	\$	224,366.62
Capital improvements during 2022		
Skirting for holes #9 and #12	\$	50,150.00
Completion of solar array		25,500.00
Buyout of golf carts		15,150.00
Kubota		18,197.33
Estimated Statutory reserve transfer		11,218.33
Estimated reinvestment and savings from 2022 fiscal year	\$	120,215.66

In 2022 we incurred increased continued to reinvest in the course through various capital projects and the Golf Club continued to have strong financial results. These results have resulted in the Golf Club being able to fully fund the statutory reserve (albeit the funds have not been physically segregated) required by the *Co-Operatives Act*.

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It has been an great experience serving on the board of directors for the Golf Club and I am pleased that we have been able to build up significant savings for future investment into the course as well as a buffer should we experience losses in future years.

Matthew Bannister



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Yellowknife Golf Club Co-operative

Income Statement 01/01/2021 to 08/31/2021

REVENUE

Net Sales	731,690.29
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Total Other Revenue	103,313.05
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TOTAL REVENUE	835,003.34
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EXPENSE

Total Cost of Goods Sold	187,117.42
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Total Payroll Expense	137,008.35
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General & Administrative Exp...

Accounting & Legal	6,622.50
Advertising & Promotions	10,905.15
Business Fees & Licenses	200.00
Cash Short/Over	-1,603.25
Courier & Postage	65.38
Credit Card Charges	10,212.35
Dues/Fees/Memberships	12,837.42
Insurance	5,547.00
Interest & Bank Charges	707.93
Office Supplies	4,682.88
Cleaning Supplies	205.18
Motor Vehicle Expenses	3,762.95
Miscellaneous Expenses	500.00
Professional Fees	8,456.00
Rent	34.80
Repair & Maintenance	23,986.35
Subscriptions	5,659.95
Telephone/Fax/Internet/TV	6,005.32
Travel	6,714.85
Utilities	23,515.16
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Total General & Admin. Expe...	129,017.92
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TOTAL EXPENSE	453,143.69
	<hr/>

NET INCOME	381,859.65
	<hr/> <hr/>

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Director of Golf – Annual General Meeting Report

2022 Overview

COVID-19: After a long previous 2 season with restrictions and uncertainty, 2022 was an exciting year with no restrictions and more Golf to be played. We did lose 3 corporate events however and supply chains were slow at the start but began to improve throughout the season.

Corporate Functions: A ton of interest for corporate functions this season at the club and the interest continues to grow.

- Century 21 (June 10)
- GNWT Department of Lands (June 15)
- NTPC (June 16)
- Department of Finance (June 23)
- ENR/ITI/BDIC (June 24)
- Avery Cooper (June 30)
- NT/Nu Construction (July 22)
- DeBeers (July 29)
- Law Society (Aug 12)
- MACA (Aug 26)
- City of Yellowknife (Sept 9)
- St. Josephs School (Sept 9)

Club Tournaments: The Club saw a very active tournament season with different formats aimed at growing the game and continuing with traditions. We separated the Canadian Amateur Qualifier into its own event allowing the qualifiers to travel the same calendar year. (* Indicated new event)

- Opening Scramble
- Canadian North Midnight Classic
- Canadian Amateur Qualifier *
- Couples Tournament
- YKGC Par- 3 Fundraiser
- RBC Scramble
- Ladies Charity Open
- August Long Weekend
- Junior Drive, Chip & Putt
- Ladies Adlair Charity Event
- Men's Charity Open *
- Club Championships
- Ladies Tombstone
- Cash Scramble
- Men's Tombstone
- Rent Midwest GlowBall

Thank you to Jenni Bruce, Shaun Morris, Mark Whitehead, Robert Redshaw, Dwayne Simmons, Clem Hand, and the rest of the board for their support.

League Nights: Weekly Theme Nights at the club have continued to grow with full sign ups each week for the Ladies and the Men. The importance of Ladies Night is to keep getting more women out to play weekly and get them comfortable on the course. Ladies are signing up for other events at the club as a result from beginning at Ladies Night. Fun games and incredible organization allow every week to be a success. A big thank-you to Renee Jones, Leslie Goit, Leslie Bromley and Joan Hirons on their continued efforts and hard work. A big thank-you to

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Conan Donahue for his continued hard work running Men's Night at the club each week which included adding an additional \$3.00 to entry at registration which is being put towards new Junior Tee Boxes. To date we are at \$1956.00 raised from all the golfers at Men's night.

Thank you to everyone for helping grow the game at the YKGC.

The 2022 Numbers:

Memberships and Rounds Played

Membership Type	<u>2022</u>	<u>New</u> <u>2022</u>	<u>2021</u>	<u>2020</u>	<u>+/-</u>
Adult	206	32	228	199	-22
Senior	97	2	107	62	-11
Junior	6	10	16	10	-10
Student	15	8	2	2	+13
League	22	9	11	1	+11
Family	5	5	3	2	+2
Total	351	66	367	276	<u>-16</u>

- 6 Junior Memberships purchased, 7 Juniors included in the Family Memberships for a total of 13, ten of them being new.
- 19 New Female Memberships (includes Adult, Family and League)
- 37 New Male Memberships (includes Adult, Senior, Family, Student and League)
- 7 New Junior Boys Memberships
- 3 New Junior Girls Memberships
- Membership Revenue: **\$185,400.99**

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Rounds Played	2022	2021	2020	+/-
Member	<u>8,546</u>	<u>8,185</u>	<u>9,193</u>	
Public	<u>3,292</u>	<u>2,898</u>	<u>2,502</u>	
Junior	<u>120</u>	<u>170</u>	<u>142</u>	
Game Packs	<u>230</u>	<u>169</u>	<u>216</u>	
Total	<u>12,188</u>	<u>11,422</u>	<u>12,053</u>	<u>+766</u>
*Rounds played do not include tournament play (as of sept 6)				

Green Fee Revenue: \$ 124,716.02

Proshop:

Lots of great products and brands to choose from this season in the shop. The Majority of Inventory arrived in April/May with a few pieces arriving throughout the summer. With tourism becoming more apparent as the season went on, some new Logo Apparel was ordered which was popular and we will look to add more pieces and souvenirs to tie into the 75th anniversary. The 23 new rental sets were a great addition to the season which is nice to provide to travelers and guests. Thank-you to the incredible Pro-Shop Staff this season at the course: Colleen Pura, Hayley Tait, Ben Grimes, Logan Shupe, Tyler Caines, and Quinn Critch for all their hard work and efforts.

Pro-Shop Revenue to Date: \$134,552.09

Rental Revenue to Date: \$15,551.35

Power Cart Revenue to Date: \$129,465.09

Driving Range:

The Driving Range had a delayed opening as the nets were frozen to the polls when the course opened, however once we got it going it has been extremely busy. Our Range Ball ordered was delayed until end of June but once we received that inventory the ball machine has been

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sufficiently full throughout the day. Thank-you to all the Back Shop Staff for their hard work all season.

Some companies chose to have a function at the range to introduce their staff to Golf.

- CJBS School (June 7)
- Aurora College (June 27)
- Regional Cadets (July 18)

Revenue to date: **\$45,968.90**, a \$6,438.90 increase from 2021.

Instruction:

The Focus for 2022 is growing the game of Golf with the Juniors and youth. A few Programs have been added with the help from YCS and YK1. Each of the following schools have had Golf Instruction this past season and will be continued into 2023.

- École St. Patrick High School
- NJ Macpherson Elementary School
- Weledh Catholic School (SNAG Golf) - Starting new at Golf.

The Goal is to involve every school and encourage more Juniors within the community.

The Junior Drive, Chip and Putt saw 27 kids participate this summer and was a fun day for the kids to get out and experience some competition.

The Club participated in the national program Take a Kid to the Course Week! Which ran from July 4th-10th. We saw 12 Juniors come out with a paying adult and numerous kids attended the Driving Range with their parents.

The Club also hosted the Special Olympics for 5 weeks this summer on Monday evenings.

Thank-you to YKGC Members Seana Stewart, Leslie Caines and Kaitlyn Stewart for volunteering their time to assist with the program.

The City Camps ran from July- August and saw lots of Kids come out to participate in the 4-day camps.

Looking forward to 2023,

Kylie Frederick

Director of Golf Operations

Yellowknife Golf Club

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Grounds and Maintenance Report – 2022 Annual General Meeting

It has been a busy and challenging year. The grounds and maintenance staff lead by Curtis has done an outstanding job. From the repair of all the leaks in the irrigation system to general clean up and maintenance of the course.

- Aprons on holes 9 and 12 will be completed this fall. We will be looking for volunteers to help with the project.
- Several tee boxes were repaired, and tee box material replaced. Over the off-season, research is required to possibly find a tee box material better suited for our conditions. Another option would be to have an area around the tee boxes covered in crush to limit the amount of sand on the tee boxes. This may also eliminate the soft areas around the tee boxes we experienced this year.
- A new Kubota was purchased.
- Power will be connected to the maintenance shed. This will allow for the removal of the shed nearest the clubhouse.
- New stairs for the Clubhouse to be completed in the Fall.
- Filling in the bunker on 13 and covering with sod when completing the aprons.

Expenditures for this season has limited the number of projects that could be completed. Moving into the next season we have some ideas moving forward

- Removal of the trailers behind the clubhouse.
- Secure area for cart storage.
- Cart trail maintenance.
- Putting green.
- Driving Range nets
- Maintenance area
- Continued improvements to the Club House and Pro Shop

If you have any concerns would like to bring something to the attention of the Grounds and Maintenance Department, please feel free to contact myself.

A would like to thank Curtis and Kylie and their staff for all their hard work over the season. I would like to thank the Board of Directors for their commitment to the Yellowknife Golf Club and to all the volunteers and members that continue to make this club a success.

Geno Holick

Director - Grounds and Maintenance

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Course Management and Infrastructure Committee Report Fall AGM 2022

2022 was a great summer for golf and the Course Management and Infrastructure Committee hopes that everyone was able to enjoy their time at the YKGC.

As this was the first full summer with the new greens in place, there certainly was a learning curve for the maintenance staff. Feedback from golfers has been encouraging. The maintenance staff did have a visit from the installation company to see how the greens had held up during the off season. The staff was able to get some training for how to best maintain the greens. The edge seams are large in some spots and we will continue to work on getting them matched up better to the grass. The greens seem to have held up great and continue to get better for us as golfers. I am excited to see this project continue to full completion.

Along with the green surfacing, we are getting the remaining natural grass fringes on holes 9 and 12 completed. Work is scheduled to start in September 2022 pending no issues with materials. Getting grass around these remaining holes will be the last major component of the green project. Not only improving the look of those holes but the natural grass will help keep the sand, rocks, and debris off the new greens.

The solar installation was completed on the clubhouse roof, and we are planning for the summer of 2023 that the upper portion of our facility will be powered almost fully on solar. We are now looking at options on how best to incorporate some of our other facilities into this new cost saving avenue.

With these 2 major projects closing out there will be a few projects on the horizon. We are always open to suggestions for improvements at YKGC. Please reach out with any ideas or concerns.

Enjoy you remaining fall golf and winter.

Jeff Oldfield

Volunteer Director of Course Management and Infrastructure

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Membership/Clubhouse – 2022 AGM Report

In addition to regular benefits members receive, the committee provided a discount on domestic alcohol sales for the month of July. In August, the committee provided a weekly merchandise gift certificate, through a random draw communicated on our Facebook page. For September, a lucky member will randomly be awarded a club as an appreciation.

Clubhouse – The clubhouse has a busy summer catering to corporate tournaments and YKGC tournaments. Due to staffing shortages, the clubhouse was unable to remain open on Monday and Tuesdays for the entire summer. This will be year 2/3 for the contract with Stake and will be reviewed over the summer. 2023 is the last year remaining on contract with Stake, if membership have feedback on Clubhouse operations, please forward.

Damien Healy

Membership/Clubhouse Director



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Rules/Handicap

- Videos providing help with rules interpretations were posted to the YKGC Facebook page earlier this summer. The videos are to inform/educate golfers how to handle a variety of situations frequently encountered at the Yellowknife Golf Club, for both casual and tournament golf. Next season this initiative will be expanded upon with e-mail bulletins that raise awareness and educate members on how to handle these situations. Additionally, there will be an opportunity for members to ask questions on these and any other rules interpretations.
- The rocks surrounding the greens has been a subject of discussion for a few years now, and was brought up again this season occasionally. We will revisit the issue this winter with a committee to see if a local rule may be warranted. Any potential changes will come prior to the start of the 2023 season and golfers will be given proper advance communication.
- Handicaps were an issue that was brought to our attention over the course of a couple of different tournaments this season, and this has been a concern at some level for several years now. Many golfers either choose not to or don't know how to input scores for the current season in the CPGA handicap system. This results in golfers potentially playing off a handicap which is not an accurate reflection of their current level of skill. This becomes an issue when putting together teams in scramble tournaments, and also with regard to individual net score prizes during stroke play events. We will be working to ensure that we provide information to everyone on how to input scores and thereby keeping an up to date handicap on the books for all competitive golfers.
 - I am suggesting the following for the 2023 season:
 - For all competitive events played in **June 2023**, golfers **must have a minimum of 5 current season scores** in order to have their handicap in effect. Any golfer without 5 current season scores will be allowed to compete, but with a zero handicap.
 - For all competitive events played in **July 2023**, golfers **must have a minimum of 10 current season scores** in order to have their handicap in effect. Any golfer without 10 current season scores will be allowed to compete, but with a zero handicap.
 - For all competitive events played in **August 2023** or later, golfers **must have a minimum of 15 current season scores** in order to have their handicap in effect. Any golfer without 15 current season scores will be allowed to compete, but with a zero handicap.
 - Any golfer wishing to have their handicap in effect while competing in competitive events but having valid reasons for not meeting the minimum score threshold(s) can apply to the handicap committee for an exemption. Each application will be considered by the committee in an expedient manner, and the decision of the committee shall be final.

Clem Hand

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Tournaments Committee

The Tournaments committee chair unfortunately had to resign mid-season, and Clem volunteered to take this on for the rest of the season.

The YKGC had another busy and fantastic tournament season. In general, the weather was stellar, and events were very well attended.

- Adlair Ladies Open – 34 golfers
- August Long Weekend – 45 golfers
- Canadian Amateur Qualifier – 12 golfers
- Club Championships – 54 golfers
- Couples Tournament – 58 golfers
- Drive/Chip/Putt Jr Tournament – 24 youthful golfers
- F Cancer Ladies Open – 25 golfers
- F Cancer Mens Open – 58 golfers
- Glowball (next weekend) – 36 teams & event sold out in 48 hours – 144 golfers
- Midnight Tournament – separate committee report
- Opening Scramble – 62 golfers
- RBC Scramble – 48 golfers
- YKGC Par 3 – 98 golfers (Again – **a huge thank you to Dwayne Simmons** for stepping up last minute to take the reins of this event and secure sponsors. The club is indebted to you for ensuring that this important and very popular tournament happened this year.)
- Additionally, there were several MGA tournaments throughout the season, and also the Ladies Night and Mens Night respective tombstone/wrap-up events.

Congratulations to all of our 2022 event participants and champions. Also a huge thank you goes out to Kylie Frederick and the pro shop staff for all their help and support over the 2022 season. Events were run professionally and efficiently and your efforts were and are appreciated!

For the 2023 season, we will ensure that the tournament schedule is developed as early as possible so that club members can schedule their personal travel around local events as best they can. We would like to also invite members from other clubs in the NWT to participate, so early notice will give us our best opportunity to attract visitors.

Thanks to everyone for participating and continuing to support the Yellowknife Golf Club.

Clem Hand

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Midnight Golf Tournament – Committee Report

The 74th annual Canadian North Midnight Golf Classic was held at the Yellowknife Golf Club on June 17 & 18, 2022.

Canadian North returned as the title sponsor, donating 13 airline tickets. Aurora Ford donated \$2500 towards the cost of meals. Several other local businesses made contributions towards prizes and in-kind services.

Here is the summary of the number of participants:

141 members and 52 non-members played 247 rounds of golf
(numbers from last year 2021: 103 members, 47 non-members, 212 rounds played)

6PM 18 hole scramble: 108 golfers

Midnight 9 hole: 76 golfers

10AM 18 hole stroke: 63 golfers

As an entry gift, the Midnight Committee gave a Corksicle thermos with the YKGC logo to every participant. Canadian North also provide additional swag items for each golfer. The band Priscilla's Revenge was hired to play live music in the clubhouse from 11pm-2am on Friday night. A large tent was rented and set-up near the ProShop to use for the banquet and awards. Stake Restaurant and the 19th Hole Clubhouse provided the steak and chicken banquet meal.

A Canadian North ticket to Edmonton was awarded to each of the stroke play champions:

Women's Champion

Colleen Pura

Men's Champion

Ron Lafond

One Canadian North ticket was used as a prize for a Hit the Green Contest. 2 more tickets were used in a silent auction to raise money for charity. The other airplane tickets were used as random door prize draws for the various golf flights. Other individual prizes for the tournament totaled over \$6700 and were sourced from the ProShop and local businesses.

Special thanks to our registration volunteers, Jenni Bruce for running the HorseRace, and of course Kylie and the ProShop staff who put in extensive hours of work.

The tournament was a great success, raising over \$3800 for the Food First Charity that feeds hungry kids in schools across the NWT.

In preparation for the 75th annual Midnight Golf Tournament to be held in June 2023, an organizing Committee has been formed and will start making arrangements over the winter.

Sincerely,

Robert Redshaw

Chair, Midnight Golf Tournament Committee

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Sales and Marketing Report 2022 AGM

The 2022 season was another successful year for the Yellowknife Golf Course from all aspects including sales & marketing. Over the last 3 years that I have been on the board, and in charge of this committee, we have generated over \$120,000 in cash and trade for the Yellowknife golf course. It sets forth the groundwork for continued revenue streams, which were previously missed opportunities.

All hole sponsorships were sold out again for 2022, these signs generated the course an additional \$32,000 in cash and additional in-kind trade with Kavanaugh for the port-a-potties. Also we only had to purchase 1 extra hole sign this year, keeping expenses very minimal. We had all 6 of the 4x8 signs on the side of the clubhouse return this year, which generated an additional \$6000 and no additional production costs. There is additional real estate on various places, such as on the club house and pro shop, that could be advertising opportunities to further expand on in future years. There was also recently an idea of rickshaw advertising, we have done and discussed driving range advertising, and golf cart advertising, just to name a few opportunities to continue to grow this valuable revenue stream for the course.

I'm grateful for Janet Pacey finding a love for golf and helping us with signage for Dragon Toner Law Office and a couple of important tournament signs displayed on the pro shop, for little to no cost. It's been a pleasure to contribute to this board, and the course we all love for the last few years. I hope to see continued success for many years to come.



Sales and Marketing Chair – Yellowknife Golf Club

Yellowknife Golf Club

Box 388 Yellowknife, NT X1A 2N3

www.yellowknifegolf.com

phone: (867) 873-4326

Volunteers – 2022 AGM Report

The volunteer committee completed the following for the 2022:

2022 - Spring garbage cleanup covering all areas of the course. Weekly tee pick up, most holes. Family and friends assisted picking up broken tees from tee boxes. Assisted recruiting volunteers for spotting at larger tournaments. Bushmill cutting over the winter on holes 11 and 12 kept the bushmills down for the summer playing season.

Adopt a hole was a successful endeavor this year. Volunteers selected a hole to adopt of the season and ensure the hole was clean and brought forward any concerns to the Grounds and Maintenance Supervisor.

Volunteers stepped up for major tournaments to spot potential hole-in ones. Big thanks to those who volunteered their time. Compiling a list of dedicated volunteers is challenging year to year. Small incentives have helped recruit volunteers and should be provided moving forward.

Damien Healy

Volunteer Director



YELLOWKNIFE G.C.
EST. 1948

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Advancement of Ladies & Junior Golf Committee Report for 2022 AGM

We had a very successful season. We hosted the 2nd Annual F&CK Cancer tournament and raised close to \$4,000 for the Stanton Territorial Hospital Fund, the Women had so much fun that they were able to host a horse race afterwards. We are looking at renaming the tournament next year to the Robin Mercer-Sproule F&CK Cancer Open.

We also held the 2nd Annual Drive, Chip & Putt and saw more children show up this year. We are excited to see the event grow and are now looking to see if we can connect with Golf Canada for the National Skills Qualifier.

I would like give huge appreciation to Kylie for all of her efforts in growing Junior Golf and her countless visits to the schools, it is rare to come to the course and not see children at the range this year and it will keep us growing the sport for years to come.

We also had the 3rd Annual Ladies Tombstone on the Labor Day Weekend and expect to see a lot of fun out there on the course. We had an all time high of 43 golfers registered.

As always, don't hesitate to contact myself or Kylie with suggestions on how to better run our tournaments and programs.

Jenni Bruce

Chair – Advancement of Ladies and Junior Golf

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Spring Meeting Action Items		
Item	Responsible	Updates
Find out if we need a financial review to satisfy BDC loan terms	Matthew	We do not need a review, a compilation is sufficient
Look at calendar year vs. fiscal year for COLA fee increase and clarify if it is Canadian rate or Northern rate	Matthew	We will use the January Yellowknife CPI every year as a benchmark (https://www.statsnwt.ca/prices-expenditures/cpi/)
create a policy for the COLA increase vs. a motion	Jenni	committee has been formed and will assess during the off-season
set up a dedicated email for rules & handicap questions and comments	Shaun	will be created
Post info on Golf Canada vs. World handicap Rules in the Proshop	Kylie	Done
75th year next year, update what is being done for the AGM	Kylie	Put together a committee for the 75th Midnight tournament, set up meeting.
Post meeting info from the capital planning meeting	Shaun	Loaded to the website
MGA discussion requested at the AGM	Jenni	Has been added to the AGM agenda
Proof Read all reports in the Spring Meeting package and correct	Jenni/ Shaun	Completed June 29th to be loaded to the website. Loaded to the website