



YKGC Spring Meeting Minutes

Saturday, May 23rd, 2020

1. Call to Order – 11:05am

Attendance

Present – Shaun Morris, Hughie Graham, Jenni Bruce, Matthew Bannister, Clem Hand, Jeff Oldfield, Damien Healy, Joan Hirons, Paul Gard, Andy Couvrette, Floyd Adlem

2. Approval of Agenda M. Joan, S. Jeff

3. Approval of AGM Minutes

a. September 15th, 2019, M: Hughie, S. Jeff

4. Presidents Report – see attached – addition of a thank you to everyone who came out to help with the volunteer clean up last week. Roughly 20 people showed up. **Motion to accept report M. Matthew, S. Andy**

5. Treasurer's Report – see attached – Discussion on reserve funds and what they are for. Discussion on increase of membership fees and working on growing reserves. Discussion on private cart fees vs. rental cart fees and if there has been any impact with more private carts. Confirmation that 2020 is the final year for BDIC loan payments for expansion. Should be in a better position on 2021 **Motion to accept report M. Joan, S. Jeff Motion to accept 2019 Financials: M. Jeff, S. Andy**

6. General Manager's Report – not available due to course being busy today – We expect a busy year as nobody is able to travel. Pro shop is set up and running with exception of some clothing as manufacturers have been instructed to make PPE instead. Protocols in place for Covid-19 are going well. Clubhouse washrooms are open but Clubhouse is closed.

7. Old Business – none

8. Committee Reports –

a. Grounds & Maintenance – Damien – We are looking at putting rocks on one side of practice green to prevent sand. Tee boxes were completed. There are no

capital plans for 2020 as we rebuild reserves. We are always looking for feedback and input from members. Discussion on hole covers being pulled out at greens. **Action: Committee will look at ways to make hole covers heavier to prevent ravens from pulling them out.**

- b. Golf Course Development – Jeff – no development planned as we rebuild reserves.
- c. Membership & Clubhouse Committee – Jenni – feedback was positive on the members survey. We identified kinks in the initial year and are working with contractor to smooth these out. We will receive more revenue from pro shop liquor sales and contractor is working well with us and adapting due to new protocols in place. Hope to open more with Phase 2 in mid to late June. Current lease is for 2 years but we will make changes based on how protocols change. The board has also been tasked with developing an action plan from the members survey.
- d. Rules & Handicaps – John – not present but we will be addressing a rock rule as 67% of members would like to see one. Question on competitive golf, plan is to return when Phase 2 is announced by GNWT.
- e. Tournaments – Clem – all tournaments are currently canceled or on hold until regulations for Covid-19 change. If we can start them this season, they will be smaller due to protocols.
- f. Midnight Tournament – Hughie – We have challenges due to Covid-19 on how to hold the tournament and Canadian North has had to pull sponsorship due to impacts to airlines. We would still like to honor the tradition so are looking at options as shot guns are not allowed and we have to avoid a gathering before and after the tournament.
- g. Sales & Marketing – Dwayne – not present but has done an amazing job in gathering sponsorships for holes and they will now be updated with current sponsors. Most holes are sold.
- h. Volunteers – Perry – not present. We have had one volunteer event YTD and it was the cleaning and was well attended. Discussion on charging extra on carts due to cleaning protocols, we have done this by charging more than half cart rental. Discussion on tires of work trucks stirring up the course, we are aware and looking at options. Discussion on punch passes for carts and how they will be handled. **Action: Board will look into how to handle punch passes with new protocols.**

9. **New Business** – none

10. **Adjournment** – M. Hughie 12:05pm

May 22, 2020
Presidents Report

Good Day everyone,

It has definitely been a slow spring this year, but it has been an advantage to the Golf Club as it gave us time to prepare for Golf under the COVID restrictions.

As most of you are aware the Board of Directors had submitted our risk assessment and safe work protocols to ProtectNWT and the Environmental Health office on how we would operate the course safely to ensure physical distancing and the safety of our players and staff. We had received word that the protocols were approved and were included in the Chief Public Health Officers Phase 1 of the Emerging Wisely Plan on May 15th. If you have not yet seen the protocols they can be found on the YKGC website in the news section.

The first week of golf under the restrictions has had a few growing pains but overall everyone has been adapting nicely. If you have been out for a round you will have seen the “touchless” ball retrieves that Cole Marshall and Ray Brazeau made for all 18 holes! It will not be the same with the Clubhouse closed (I will miss having a hot dog at the turn) but we do have sandwiches and other snacks available in the Proshop.

As the NWT hopefully moves into Emerging Wisely Phase II in mid to late June we will adjust the golf course operations based on the further eased restrictions and will hopefully be able to have a return of Ladies and Men’s nights as well as some tournaments even if we have to limit the number of participants.

I would like to thank everyone for their patience and the General Manager and Board of Directors for all their work to ensure that we have golf this summer.

Shaun Morris
President – Yellowknife Golf Club

2020 Treasurer’s Report

Spring Meeting

Overall the 2019 season saw an significant decrease in overall revenues due to outsourcing the clubhouse operations there was also aa significant decrease in the cost of sales. The outsourcing of the operations generated rent. We also had an increase in course and range sales (memberships, green fees, power carts, etc.) however there Golf Club was not successful in as many grant applications in the 2019 year.

Most of the operating expenses remained consistent with the prior year with one notable increase in utilities for additional tipping fees incurred to discard excess brush.

Overall there was a loss in 2019 – this is largely due to the trial run of outsourcing the club house operations in order to maintain staff satisfaction and retention for the 2019 season. The Board has worked on improving the clubhouse contract for 2020 (pre-COVID) to address many of the financial concerns.

As a result of the loss, we utilized the line of credit during the off-season and promoted a membership incentive to increase cash on hand. We were able to pre-sell 2020 memberships totaling \$21,445.

The Co-operative continued to invest in the clubhouse and golf course with improvements of \$23,736 for the 2019 year.

In light of COVID-19, we have sought many of the programs available including the Canada Emergency Business Account, the BDIC working capital loan, and the temporary 10% wage subsidy. We plan to apply, and expect to receive, the Canada Emergency Wage Subsidy however we want to have more of the necessary information prior to making an application to ensure that we are able to best utilize the program.

At this point in time we are not able to estimate the financial impact of COVID-19 as we are uncertain if the financial programs will be sufficient to offset the lost revenues (tournaments, clubhouse rental until operations can resume, etc.).