



YKGC Annual General Meeting 2020

Sunday, September 20, 2020

1. Call to Order – 11:04am

Board Attendance

Present – Shaun Morris, Hughie Graham, Jenni Bruce, John Nahanni, Winter Bailey, Matthew Bannister, Cole Marshall, Jeff Oldfield, Damien Healy

Regrets – Clem Hand, Dwayne Simmons, Perry Campbell

Absent – none

Membership In Person Attendance – Daryl Snow, Chris Flannagan, Mark Lewis, Mark Hicks, Mike Enns, Dean Harvey, Mary-Ellen Savard, Rick Savard, Conan Donahue, John McLean, Joan Hirons, Mark Whitehead

Membership Go To Meeting Attendance – Renee Jones, Steve O'Brien, Meredith Wilson, Shaleen Woodward, Robert Redshaw, Karen Kuronen, Grace Lau-a, Gabe Graham, Sandy Graham, Leslie Goit, Shaun Smith, Wendy Bisaro, Sue Wyman, Dean Dacorte, Mellisa Mercredi, Adam Mercredi

2. Approval of Agenda as amended to add 13 a. Bylaws Section 13, 13 b. Fee Increase, 13 c.

Clubhouse Service – M: Joan Hirons, S: John McLean

3. Approval of Minutes Spring Annual meeting, Saturday, May 23rd, 2020 – Discussion regarding the waiver for financial audits as we do not get an audit done. M: Rick Savard, S: Mark Hicks

4. President's Report – see attached report – Motion to accept the report M. Joan Hirons, S. Mark Whitehead

5. Treasurer's Report – See attached report – Question on what the financial position will be for the off season. It is expected to be between \$15K and \$20K. Comment that it would be more helpful to have an interim report, challenge is that a CPA cannot present incomplete financials.

Action: Board to look into how to present YTD financials at the 2021 AGM. Motion to accept report M. Mark Lewis, S. Joan Hirons.

Motion: To not have audited financial statements under the bylaws. Notice to Reader. M. Matthew Bannister, S. Joan Hiron. Request for clarification of the motion. The YKGC has actually never had audited statements, an audit is an opinion and an additional unneeded expense. The statements were put together by Crowe Mackay, moving forward we will get three quotes for financials.

Motion Passed

6. **General Manager's Report – See attached report** – Discussion on revenue in comparison to old rate and new rate with membership drop and fee increase. Overall increase in revenue of \$650.00. Pointed out that last years GM report points out that 2018 was an anomaly year as well. Motion to accept report M. Daryl Snow, S. Mike Enns
7. **Committee Reports –**
 - **Grounds & Maintenance – Damien - See attached report** – Discussion on appreciation of GM working with Steve O to bring back a different method for sweeping the greens, there was improvement noticed. The cups still need some work. **Action: Request for the board to put the replacement of the 14th tee box on the capital plan.** Discussion on the lack of attention to the bathrooms. This was acknowledged as a problem and will improve for the 2021 season and moving forward, checklists will be used.
 - **Course Development – Jeff – See attached report** – Discussion of concern on the cost of green replacement and the most cost-effective way to move forward.
 - **Membership & Clubhouse Services – Jenni – See attached report** – Discussion on service issues, identified that the board has this feedback and is following up with contractor as per September 15th board meeting. Discussion of concerns that moving to a contractor caused YKGC to take a hit, it was clarified that we did not, it was reported as a break even. It was also identified that we had extreme HR issues and had experienced losses in previous years. It was clarified that STAKE is the contractor for the 2021 season as well and would like to look at a longer-term contract so they can invest in the Clubhouse.
 - **Rules & Handicap – John N – See attached report** – Discussion on the handicap ratings and that Golf Canada was using the wrong index tables but that it is up to date now. Discussion of handicaps being inaccurate for tournaments, clarified that this season, registration cut off was a week prior and handicaps were frozen at that time. Clarification that the rock rule being discussed was separate from the rock relief rule currently in place, it is regarding hitting the rocks on approach.
 - **Tournaments – Clem – See attached report** – Discussion on single rider golf carts. CPHO and a local MLA have stated that fave fives can share a cart, it was stated that this policy was in line with Golf Canada recommendations. **Action: Board to look at gathering fave five lists or a procedure to address cart sharing if Covid is still an issue for 2021 season.** Comment to show appreciation on what was done to get the course open this year. Discussion on slow play and possible solutions are to record times at certain holes on the scorecard, issue penalty strokes, not just warnings, educate membership prior to the

tournament. Comments that members should also be policing each other. Comment that MGA has been a good thing for the course and possibility of adding it to the YKGC, this cannot be done as MGA is a global association. Pace of play is not an issue with MGA.

- **Midnight Tournament – Hughie – See attached report**
- **Sales & Marketing – Dwayne – See attached report**
- **Volunteers – Perry – See attached report** – Discussion that sign that honoured Paul Lazerich has gone missing. **Action: Cole will try to locate the sign**

Motion to accept all committee reports as presented. M: Conan Donahue, S: Chris Flannagan

- 8. Old Business – Update to solution for improving hole covers** – Made some improvements that seemed to work this year. GM will continue to look for ways to improve this. Comment that members have been very involved in keeping the course clean and maintained this year.
- 9. Nominations of candidates for President** – Hughie Graham and Jenni Bruce are the nominating Committee. Chris Flannagan nominated Shaun Morris, seconded by Steve O’Brien. Shaun accepted the nomination. 1st, 2nd and 3rd call. No other nominees, Shaun Morris acclaimed for a two-year term.
- 10. Nominations of candidates for directors** – There are five positions that are open for nomination for the upcoming year.
 - Hughie Graham nominated Damien Healy, Dwayne Simmons, John Nahanni, Matthew Bannister, Mark Lewis, Mark Whitehead, Daryl Snow. All seconded by Jenni Bruce – all accepted
 - Winter Bailey nominated Mellisa Mercredi, seconded by Jenni Bruce – accepted

1st call

- Daryl Snow nominated Conan Donahue, seconded by John Nahanni – declined due to potential conflict with employment

2nd call, 3rd call.

Nominations are closed. Nominees spoke to why they would like to be on the board. Voting cards handed out. Hughie Graham, Jenni Bruce and Joan Hirons to count ballots both in person and online.

- 11. Election of Directors** – The following candidates are elected to a two-year term:

- Damien Healy
- Matthew Bannister
- John Nahanni
- Dwayne Simmons
- Mark Whitehead

12. Motion to Destroy Ballots – M. Hughie Graham, S. Chris Flannagan

13. New Business

- a. **Bylaws Section 13 – Motion: That quorum constitutes 10 consisting of equal parts board and regular members. M/ Steve O'Brien, S. Wendy Bisaro** Discussion on possible challenges with this. **Motion to amend original motion: Quorum constitutes at least 10 members of which at least 50% of the members in attendance are from general membership. M. Matthew Bannister, S. Hughie Graham. Passed.** Discussion on why the change happened originally, this was due to quorum issues at every Spring Meeting and AGM dating back at least 6 years. The intent of the motion is to prevent these meeting from being like a regular board meeting. The motion could handcuff the board as it is not their fault that members do not attend. All agreed that there should be a healthy representation of regular members at the AGM and Spring Meeting. **Daryl Snow calls for a vote. In Favor: 3, Opposed: 14, Abstentions: 0. Motion Defeated.** Discussion on changing wording in bylaws in the future to allow online. Clarified that this is not needed as the current bylaws do not prohibit this.
- b. **Fee Increase** – Discussion on where fees are in the minutes. Noted that September 2019 – January 2020 minutes are not on the site. **Action: Jenni will follow up to get these minutes up on the site. Motion: Rates can only be increased by popular vote at the Spring Meeting, AGM or an Extraordinary Meeting. M. Steve O'Brien, S. Wendy Bisaro. In Favor: 4, Opposed: 7, Abstentions: 3. Motion Defeated.**
- c. **Clubhouse Service** – No discussion as it was covered in the Membership & Clubhouse Services portion of the agenda.

14. Adjournment – **Motioned by Conan Donahue at 2:13pm.**

Yellowknife Golf Club

Box 388 Yellowknife, NT X1A 2N3

www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

September 20, 2020

Presidents Report

We have come to the end of a unique season for the Yellowknife Golf Club. We were able to open the golf course with restrictions that were approved by the Chief Public Health Officer. Once the NWT entered Phase two of the GNWT's Emerging Wisely Plan, we were able to have some tournament play.

Dealing with the COVID restrictions and lack of Clubhouse operations was tough enough, the weather decided to bring us some additional challenges this year. The incredibly windy summer had the maintenance crew running ragged cleaning the greens only to find that a few hours later the wind covered the greens in sand, pine needles and other debris again. The record setting rainfall that Yellowknife received this year played havoc by adding constantly standing water and potholes/washouts on the cart paths and parking lot.

All the challenges made for an interesting first season for our new General Manager, Cole Marshall. While it feels like Cole has been around for as long as anyone can remember, there was a lot for him to learn that he had never dealt with as the assistant golf pro. I would like to commend Cole on the job he did this year while faced with so many new and unique challenges while learning his new role. I would be remiss to not point out that the current Board of Directors has also done an amazing job, not only supporting Cole but also the entire golf course by adapting to the challenges that we had this season.

It was a pleasure to have our new Assistant Professional Kylie Frederick at the course this year. The new ideas and energy she brought to the position was a welcome addition in the shadow of COVID restrictions. The new group lessons and her hole-in-one fundraiser were very popular this summer. Thanks again to our General Manager Cole for not only recruiting Kylie but also completing all the Protect NWT paperwork to get approval from Protect NWT for Kylie to come up for the summer. Hopefully Kylie enjoyed her time in the north enough that we can have her return next season.

I would also like to thank all the volunteers who came out to participate in two course clean up days this year. Those cleanups and the new garbage and recycling bins that have been installed have made quite a difference to the cleanliness of the course this season. KBL Environmental Ltd graciously donated bins the course is using and we will acquire more from KBL to provide coverage on every hole.

I would also like to thank Mary Brown's Chicken & Taters and Break-Away Drilling & Blasting who donated the new ball lifters for the pin flags. The handmade versions that Cole and his Dad built worked very well to get the course open but we did not anticipate them needing to last for the entire season. The amount of volunteers, corporate sponsorships and support we receive shows how much the Golf Course means to its members, players and the business community.

We came into the 2020 season with the intention to build up our capital reserves in preparation for large projects such as finishing the grass aprons and green replacements and therefore had no large capital projects planned. Operationally, we were able to continue to make the course a better place. In the coming weeks, the old ATCO storage trailers will be removed. The staff have also been cleaning and

Yellowknife Golf Club

Box 388 Yellowknife, NT X1A 2N3

www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

sorting the old proshop to prepare for its future removal as well. This building, the cart storage trailer and the deck in between have exceeded their lifespan and are continuing to deteriorate. We had stopped using the cart trailer to charge carts earlier this summer as the constant rains and leaking roof have been causing concerns. We plan to store the carts in the trailer for the winter but will be looking for alternate solutions.

An important process that the Board of Directors will be completing over the winter will be to create an Asset Management plan for the infrastructure and equipment at the Golf Club and a strategic plan to prioritize our long term capital expenditures.

We actively look for solutions to the many of the great suggestions and problem areas that have been brought forward through the Membership Survey. This has been a great feedback tool and thanks to the members who fill this out.

I believe and hope the world can get back to normal soon and that the 2021 season will return to all our expectations of the Yellowknife Golf Club. Who would have known that when we finished the Tee Boxes at the end of the 2019 season that travel would be restricted and Golf Canada would not be able to come up and adjust the ratings of the course in the spring as scheduled. On a bright note it did allow for an entire season for those playing the red tees to have hole #1 as a par five from the new tee box. This may change with the new rating.

This year is the end of my second term as President of the Yellowknife Golf Club. I have still have the passion, energy, and determination for the Yellowknife Golf Club today.. We have a great Board of Directors and staff at the Yellowknife Golf Club and I will be putting my name forward for the honour of being the Yellowknife Golf Club President for another term.



Shaun Morris

President – Yellowknife Golf Club

2020 Treasurer's Report

The 2020 season saw an increase in sales and memberships, to August 31 of approximately \$27,000 when compared to August 31, 2019. In addition to the overall sales and memberships increase we also had increased sponsorship revenue of approximately \$33,200 as a result of promoting and having new hole sponsors for the 2020 season. There was a no clubhouse rent in 2020 due to the COVID-19 limitations on its operations however we were able to negotiate some terms which allowed the Golf Course to earn income on liquor sales made from the proshop.

With a focus on conserving cash during the season to minimize any negative financial impacts of COVID-19, the Golf Club limited the investment of assets to the purchase of a Ford F150 to replace our two old trucks which were not road worthy. In addition to purchasing the F150 it is notable that the Golf Club will have fully repaid the BDC loan for the 18-hole expansion as of September 30, 2020. The repayment of this BDC debt will free up more cash flows in the 2021 season to invest in the Golf Club.

We were able to take advantage of some COVID-19 relief measures including: drawing over \$20,000 on the Canada Emergency Response Account, BDIC COVID-19 financing, 10% wage subsidy, and the GNWT wage top-up program. We were also able to have the land lease payment partially forgiven for the 2020 fiscal year as a result of the GNWT's land lease rent relief measures.

Overall the 2020 season was busier than anticipated as we expected to have reduced income as a result of COVID-19 however had increased activity due to it being one of the few activities available to residents in the summer. The 2020 operations are expected to improve our overall cash position and should provide a solid financial foundation for the 2021 season.

Matthew Bannister

Treasurer



Brief Overview:

1. **COVID-** It was a very different season than I had hoped it would be. Coming into this position with a global pandemic wasn't something I ever thought I would come across. COVID-19 certainly tried to slow our season down, but with the help of my staff and the board of directors we were able to provide somewhat of a season for our members. Signage was up around the facility, COVID policies were created and the members were for the most part very good about everything.

2. **NWT Wage Top Up-** The club was successful in applying for the NWT's wage top-up program. It was used to pay our driving range staff up to \$18 an hour which allowed us to save on some wages. The club saved a considerable amount on wages (will be spoken about during the finances) this season. Matt Bannister can speak to some of the other funding sources that were utilized in getting the club up and going.

3. **Corporate Functions-** Not our best year for corporate events. We had 11 events cancel altogether, 5 rescheduled for later in the summer and 4 of them actually took place. Basketball NWT, KidSport, NWT Chamber of Commerce and the NWT/NU Construction association. Many of the events were cancelled due to COVID, but some also cancelled due to the clubhouse being closed for the season. Companies were very understanding of the situation we found ourselves in and they have all been re-booked for next year.

4. **Club Tournaments-** Only one of the scheduled club tournaments was cancelled this year. What was supposed to be our first annual par-3 fundraiser was put off until next year. Was scheduled early in the summer and didn't feel right going after sponsorships during a pandemic. The rest of the events went off quite well with some minor adjustments due to COVID.

- Midnight Classic
- RBC Scramble
- August Long Weekend
- Adlair Ladies
- Ladies/ Men's Tombstone
- Glowball

5. **CPGA Assistant Professional-** The successful hire of the YKGC's first ever female professional was something I was very proud to be a part of. Kylie Frederick was a fantastic addition to our team. A huge thanks to Jenni Bruce and Rent Midwest Properties for making the self-isolation process easier and for providing Kylie with somewhere feasible to live during her time here. Kylie has enjoyed her time here and has already expressed her desire to return next year. She's been very good with our membership and we look forward to having her back next year.



6. **CPGA Lessons-** After not being able to teach either youth or adult lessons the first month of the season, we were allowed to operate under the personal training protocols of the NWT's COVID policies. Both adult and youth lessons were offered and we continued our partnership with the City of Yellowknife in offering youth lessons for ages 5-12.

7. **Magazine Features-** The Yellowknife Golf Club was featured in both Readers Digest as well as Air Canada magazine. For both of these features, they wanted some aerial shots of the golf course. Our friends at Acasta were nice enough to have us along for a training flight where Kylie and I were able to take some photos. We now have them for future use.

8. **Golf Carts-** Getting the approval of the CPHO to have a technician from ClubCar come up and setup all the new carts was a slight inconvenience but we managed to make it work. 23 brand new carts were delivered this year, giving us 33 at our disposal. We understand that it may have seemed like that wasn't enough carts, but in a non-COVID year we feel that's an adequate amount. The choice to remain a single rider facility (unless living with the secondary rider) wasn't an easy one, but something we felt would be important to keep our members safe. Golf Canada had single riders on golf carts as recommended under their COVID policies.

9. **New Work Truck-** The YKGC was in desperate need of a new work truck and were able to purchase one from Aurora Ford for \$6,200. A serious upgrade. The three old work vehicles were sold off for small amounts to save us from having to dispose of them. We now have a very solid work vehicle as we try to upgrade some of our existing equipment.

The 2020 Numbers:

Members

Adult Full Playing: 199

Family: 2

Junior: 10

League: 1

Senior: 62

Student: 2

Total: 276

Revenue: \$168,149

Rounds Played

Member Rounds: 9,193

Public Rounds: 2,502

Junior Rounds: 142

Gamepacks: 216

Total: 12,053

Revenue: \$89,315

League memberships were substantially lower this year due to league nights not happening until middle of the summer. Rounds played do not factor in tournament play (either corporate or club events).



Proshop

This was our first year operating our new point of sale system. "Tee-On" has been fantastic to work with both from a program stand-point and customer service. Very easy to operate and around the clock learning & support help. Night and day from what we experienced in past years.

A new change room was put in to start the season. Allows our members and visitors to be able to try on clothing without the risk of wandering eyes. The best part was the change room cost the golf course next to nothing. A welcome addition to the proshop.

A replacement door and flooring were put in at the main door of the proshop this year. The previous door allowed rain water in, and subsequently rotted the flooring beneath. This was a hazard for our guests. A big thanks to Diamond Glass for donating the door and to Capital City Construction for installation of the door and leak proofing the proshop.

Product was slow arriving to the proshop this year due to COVID and our suppliers having to shut down their warehouses and distribution centers. Once the product did arrive, we had a very profitable year on hard goods. Selling out the majority of our product, leaving us in a better situation for new product next year. **We had product sales of \$128,985 in the proshop this year (to date).**

Lastly a big thanks to my proshop staff. Kylie Frederick, Tye Hand, Hayley Tait and Deanne Whenham for their work here with us this year. Made my position a whole lot easier with such quality staff.

Grounds & Maintenance

Damien's report will speak to all of the large projects this year. A quick recap of them would be:

- Hole 7 pumped out/filled with sand
- Rocks removed on hole 8
- Cart shed numbers installed
- Two garbage cleanups
- Garbage drums donated by KBL & lids purchased

Another big thank you to our returning grounds staff Jeremy Grayston and Taylor Pellerin for a fantastic year on the grounds. Helped tremendously having 2 experienced members out there trying to keep the course looking its best.



Driving Range

The driving range was busy this year. With so many new golfers in and around the course, we certainly had some busy days. We did have COVID protocols in place limiting that stalls in use and also had pre-made buckets for the entire season. The one issue with the driving range would be the Kubota used to pick the balls. It had its issues this year which put a lot of stress on our range staff having to pick them up by hand for large chunks of the summer. This also caused us to have to close the range down earlier to allow them to pick up the balls. Not perfect, but the Kubota is now back in service. We have explored having someone come for weekly preventative maintenance on the machine.

Revenue (to date): \$33,541.47

Cole Marshall
General Manager
Head Golf Professional
Yellowknife Golf Club

Yellowknife Golf Club

Box 388 Yellowknife, NT X1A 2N3

www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

Grounds and Maintenance - 2020 AGM Report

September 20th, 2020

With direction for no major capital improvements for the 2020 season, the Grounds and Maintenance (G&M) projects weren't as comprehensive as the 2019 season. G&M planned and executed a number of minor projects with expenses totalling near the \$30,000 total budget.

Minor projects included:

Heal Construction was contracted to backfill and pack soft areas on the course. This work resulted in more firm fairways and less areas for carts to get stuck.

Rips on the driving range net were repaired and continue to require repairs due to weather. Old 8*8 were repurposed to fill gaps under the net and stop balls from the leaving the range/fairway.

Garbage and cleanliness of the course was a major concern from the 2019 members survey. Although there is always room to improve, the course was cleaner this year then years past. New garbage bins were donated by KBL. Two volunteer garbage cleanings were accomplished this year. Old cans were also introduced for broken tees. Looking forward to members getting used to these cans and using them for discarded tees.

Private member area clean-up – The removal of the old hazardous ATCO trailer was completed September 15, 2020. This removal was planned for a few years and rids the course of an unsafe hazard and allows future expansion if necessary. Siding was also placed on the clubs private cart rental shed. Numbered sign were placed on all private sheds

Rock Removal hole 8 – Based on feedback from members, large rocks to the right of the 8 green were removed and backfilled. Thanks to Nahanni Construction for assisting with this work.

September will allow our partners at Canadian De-Watering System to blow out of the water lines, pump shut-down and end of season service.

Thanks to all the members who provided feedback throughout the season. By bringing concerns forward, we are able to keep our course clean and safe for all players to enjoy.

Damien Healy

Volunteer Grounds and Maintenance Director

Course Development Report 2020 AGM

As the season winds down to a close, below is a quick recap of Course Development for the 2020 season.

With the completion of larger notable projects over the past few years; the irrigation system, Hole 18 water feature and the new tee boxes. The hard work of our YKGC staff the course has kept the course looking good and in good place right now regarding no immediate major playability concerns. It was decided that it would be best to take a year or two off from major course upgrades to better position ourselves financially for a large upcoming project, the resurfacing of all 18 greens.

In saying that there is still room for improvement, some of the smaller projects we worked on this year and continue to as we wrap up the season:

- Improving the garbage/recycling can situation all over the course. Thanks to generous donations from KBL Environmental we are in the process of acquiring enough drums to provide secure garbage and recycling drums at every tee box. You can see some of them out there now, we will be painting them all to match to look a lot cleaner but felt we should implement them ASAP. We are hoping that along with the new lids will help with our garbage/littering problems at the course. Keeping the ravens out and the recycling from overflowing in the smaller boxes. These can only be effective if people are making the effort to use them.

- A few trees were removed around the course to improve playability from the new tee boxes. Hole 1 ladies' tee, Few down the right side of Hole 3, One near the new men's tee on 8. One tree on hole 5 that was getting close to the power lines and had branches starting to fall off, was also removed as a safety concern.

- The new tee box material has been a nice addition but is starting to fill up with sand and trampled down like the driving range mats do. Experiments have begun and will continue for the best ways to get the sand out and bring them back/as close to their original glory.

We have started to get quotes for completing the fringe on holes 9 and 12, this may end up being a part of the green resurfacing project, yet to be determined. As well as installing netting down the left side of the driving range.

If you have any ideas on how you think we can better improve our course don't hesitate to let us know

Jeff Oldfield

Course Development



YK Golf Club Co-operative
2020 Membership & Clubhouse Report

It has definitely been an interesting year for the Clubhouse.

Due to Covid restrictions, we were not able to open the Clubhouse and were delayed in getting the beer cart out on the course. I would like to thank the membership for dealing with all of these changes in a positive manner.

I can report that we had very successful conversations with STAKE regarding moving forward and made a few changes to the contract that will be in place for the 2021 season, assuming restrictions have lifted. Some of these changes include profit sharing of the alcohol in the Proshop and changes to hours of operation.

As always, I am open to comments and feedback from our membership to help us improve operations.

Thank you,

Jenni

September 2020

Yellowknife Golf Course AGM – Rules & Handicap Report

This year has been a challenging one for the course, our fair city and the world. Thank you to those that have committed to making things safer and healthier. Golf has been a staple for many during these trying times and we have been fortunate enough to have permission to play throughout the year, much appreciation to be extended to our General Manager, our President and the Board Members that assisted with the application for making golf accessible.

This year we did accomplish some progress with regards to rocks. Members of our board and some volunteers did go around the course and offer suggestions of what rocks we could remove that would be of benefit to fair play and more importantly additional safety. The rocks were removed and feedback has been positive for these. Following consultation with Golf Canada it was determined that

Messaging sent to Golf Canada:

Our home course is looking at a local course rule for our approach to greens. We live in Yellowknife that has artificial greens with a grass apron. Our course is sand and we carry a mat. To protect the greens we use large rocks around the entire green area. Many people have trouble getting over the rocks and sometimes people hit the rocks on their approach and the balls can go anywhere. Any suggestions for a local course rule that will meet Golf Canada rules.

- *One thought was a drop zone if you hit the rocks*
- *Another thought was play is as it lies*

Appreciate any advice.

Response from Golf Canada:

Understand the situation, but no great advice. The Rules say to play it as it lies.

We did attempt to consult with the R & A however a response was not received so in the coming months we will need to follow this up.

The General Manager and the Rules & Handicap portfolio have been identified to become accredited for the YGC rules committee designates for future tournaments. Over the winter it is expected that both roles will have completed this so we can use the roles for sanctioned tournaments moving forward.

The rule of using one mat during tournaments was well received, but not necessarily appreciated by all. In the spirit of fairness I think we all can accept that this is a realistic rule that that supports fair play. I know it certainly has helped me with being more consistent. Not necessarily better 😊

Thank you – It has been a pleasure helping out where I could and I look forward to our next rounds in 2021. Overall we have great people with similar interests, let's continue to make our course the most enjoyable experience possible.

Thank you,

John Nahanni

2020 TOURNAMENTS RECAP

General comments

The 2020 season began with the announcement that we would have no tournaments this year in order to ensure compliance with COVID protocols. Thankfully, with the support of our participating members and our General Manager, protocols were able to be put into place which allowed a fairly 'normal' season, with nearly all of our regular tournament schedule going ahead.

Charity scrambles were, for the most part, cancelled this year. I believe there were only 2 or 3 of these types of tournaments, and hopefully, as the world returns to normal in the coming year, we can enjoy a full slate in 2021. The club had also planned to have its own charity 2-person scramble, which can hopefully go ahead in 2021.

On the competitive front, the one event that was cancelled this year was the Amateur Qualifier, and this was of course due to the cancellation of all 2020 national championships by Golf Canada.

Participation Levels

In general, and likely in no small part due to travel being minimized for most NWT residents, tournament participation was higher than most (recent) years. The exception here was the annual Midnight Sun tournament, which was the first tournament to be held at the club this year. Cudos to Hughie Graham and his committee for getting this off the ground so quickly after protocols were relaxed to allow competitive events to take place. This tournament and the protocols used (tee times vs shotgun & meals handed off to each individual) really set the stage for all other events this summer.

Participant totals:

- Midnight: 138
- RBC: 63
- August Long: 66
- Club Championships: 59
- Adlair: 49
- Cash Scramble: 60
- Tombstone – Ladies: 20
- Tombstone – Men: 61

Suggestions – 2021 & Beyond

Most tournament participants were quite happy that the club was able to host tournaments at all in 2020. That said, there were some recurring themes that could be addressed by the Board and the tournament coordinator for next year.

- Cart availability – Club run events were under some pressure from members who wished to use carts for their rounds. For next season, with the possibility of COVID restrictions continuing to be in place and single rider carts, it is suggested that carts not be released for non-tournament rounds which start before the first tee time, with the exception of those who have medical exemptions. This would allow more carts for tournament players. The other suggestion here would be that any tournament participants who wish to use a cart be part of a lottery for each day of the event. This would allow carts to be more systematically allocated and allow members to plan their rounds accordingly.
- Slow play – Slow play was certainly an issue which was noted at many of the club's competitive events in 2020. Simply put, a round of competitive golf should not take 5.5-6 hours. We have had a single marshal available for some of the tournaments, but I would suggest that we enlist volunteers to ensure that players are properly reminded to keep their pace of play up to an acceptable level. In addition, having the head pro and the assistant pro checking in with groups as they play would help in this regard also. I recall in the past that Matt Grey actually had conversations with people about being put on a timer and the possibility of having penalty strokes assessed. These are conversations that are really not that difficult to have. When necessary, this would be an effective tool in ensuring everyone can finish their round of golf in a reasonable time.
- Fox theft – Okay – this will sound a bit crazy to anyone who has not played over the past 3 weeks at the course, but we have a fox or foxes who is stealing golf balls at an incredibly alarming rate. This isn't at the level of raven thefts, which we have all heard about or seen for ourselves from time to time over the years. Thefts are happening on holes #1, #3, #10, #11, #12 & #13. Currently this is an interesting story, but if it continues into the start of next season, it has real potential to disrupt tournament play. The rules state that you must witness wildlife taking a ball in order to be able to replace it without penalty. At times the fox(es) have been witnessed stealing balls, while at other times they are just gone after a good shot that should have been easily found. Side note: There has been a fox spotted on the road just past the entrance to the GNWT PW yard with a lawn chair and a sign: PRO VE WUNS 4 SAYL – CHEP

That's it for me – it's been a pleasure serving on the board for the past couple of years. I wish everyone great golf and best wishes moving forward.

2020 Midnight Golf Tournament Committee Report to the Board of Directors

July 14, 2020

Billed as ***“Not Your Typical Midnight”***, the Yellowknife Golf Club Cooperative held the 72nd annual Midnight Golf Classic on June 19, 2020.

While Covid-19 changed the format of the Midnight Classic, 138 people took advantage of 25°C weather on Friday.

By the numbers, 87 Members and 52 Non-Members played 138 rounds of golf on the Longest Day of the Year. The 18 hole round was a quick sellout and the Committee had to look at options for adding more tee times.

Ninety nine 18-hole rounds started at 3:00 PM, followed by thirty nine 9-hole rounds that started at 9:40 PM. This ensured that people were able to play on the solstice and most played golf at midnight, keeping a Yellowknife Golf tradition.

During the golf, food was served by the Monkey Tree Pub, following Covid-19 protocols from the Government of the Northwest Territories.

Covid-19 also presented challenges of golf cart rentals. Not everyone who wanted a rental cart was able to enjoy one. The last golfers of the day finished around 3:00 am on June 20, with Proshop staff clocking out not long after.

Prizes were sourced from the Pro Shop at the Yellowknife Golf Club. Over \$4,000 retail was given out as prizes, which included the overall winner of the 18 hole round which was determined by a countback. Congratulations to Ron Lafond, winner of the countback. Finishing tied for the overall lead were Clem Hand and Jake Roche. The excellent weather saw the three golfers tied at 73 after 18 holes.

Prizes were also given out for three flights determined by handicap for the 18 hole round. The top 3 gross and net received prizes from these three flights. The 9 hole flight also saw prizes for the top low gross golfers.

A random draw for a \$350 retail value golf bag for the remaining golfers was also given out. Congrats to new golf Brian Eckersly who took home the golf bag, hoping to fill it with golf clubs shortly.

Summary of the numbers for the 2020 Yellowknife Golf Club Midnight Classic

18 Hole Rounds - 99

Prizes - \$4,048.75

9 Hole Rounds – 39

YKGC Members – 87

Non Members – 51

Sales & Marketing Report

2020 season created a lot of new revenue for us from a sales and marketing perspective. During a Covid-19 year these funds will prove to be valuable for additional operating costs and will set us up for a large influx of future revenue that will greatly benefit the course. The main project that brought in a large chunk of revenue was redoing all the hole signage with new sponsors. This was a nonrevenue generating item the course had missed out on for years. Luckily, sales were done prior to Covid-19 hitting here thanks to the committee jumping on this in February. We successfully sold 14 out of 18 holes for \$2000 each + the cost of 1 sign. Hole number 6 and hole number 18 were trades for services provided by Kavanaugh and Nahanni Construction. Out of the remaining 2 unsold holes we traded Diamond Glass hole 14 for work done on the course, saving the course an expense. Next season my plan is to sell the remaining 2 holes which will provide \$32,000 in additional revenue. Expenditures to the course this year for signage was approx. \$10,000 for forward tee signage as well. All signs didn't get installed, but part of 2021 plan for me will be to create new hole signage for all the forward tees and get our advertisers second sign up.

Another revenue generating advertising opportunity was the 4 large signs on the clubhouse which were sold for \$1000 each, creating an additional \$4000 in revenue. These were highly visible signs and will only get more visibility next year pending we can resume back to normal operations with tournament & social club events. A lot of these signs, as well as the hole signage were sold on multi-year agreement making future sales much easier. Due to these multi year agreements, some of the signage costs was a course expense as well resulting in approx. \$1000. This still netted the course \$3000 in 2020. My plan for 2021 is to add 2 more of these signs to the hole 14 side of the club house bringing our potential revenue next season to \$6000 from these signs.

There are other opportunities to work on and increase revenue for 2021 includes carts sponsorships & other location for signage that can be sold, online advertising, and other digital ad opportunities. In total the efforts from sales and marketing committee brought in an approx. net \$21,000 in 2020 with a lot of room to grow next year.

Dwayne Simmons
Chair for Sales & Marketing Committee

2020 Volunteer Report

The 2020 season saw a number of scheduled tournaments at the golf club cancelled due to COVID-19 pandemic. It certainly limited the amount of volunteers we need this year to conduct normal business at the golf course. However; with the few tournaments that were completed the golf club staff were able to fill the role of the volunteer and a big thanks should go out to Cole and Kylie for making this happen.

We did have two organized cleanup nights at the golf course where volunteers came out to pick up trash and debris around the course especially in the wooded areas, a big thanks to the members who volunteered their time for these cleanups. With all the challenges the COVID 19 brought through at the board this year I feel this season was very successful.

Perry Campbell

This saw a net profit of \$1,650. Lower entry fees combined with lower number of entries were offset by a lower cost of prizes and food cost.

Special thanks to Cole and his Proshop staff for pulling off the 72nd Annual Midnight Golf Classic with relatively short notice due to GNWT's Emerging Wisely Plan Phase Two as well as the Yellowknife Golf Club's Covid-19 protocols. Committee members, Shaun Morris and Cole Marshall should be congratulated for their thoughts that helped formulate delivering the event in this unprecedented time.

It was "**Not Your Typical Midnight**", but I believe that the Committee provided good tournament golf with a fun atmosphere that continued the tradition of Midnight Golf in Yellowknife.

Sincerely,



Hughie Graham

Chair, Midnight Golf Tournament Committee



YELLOWKNIFE G.C.
EST. 1948